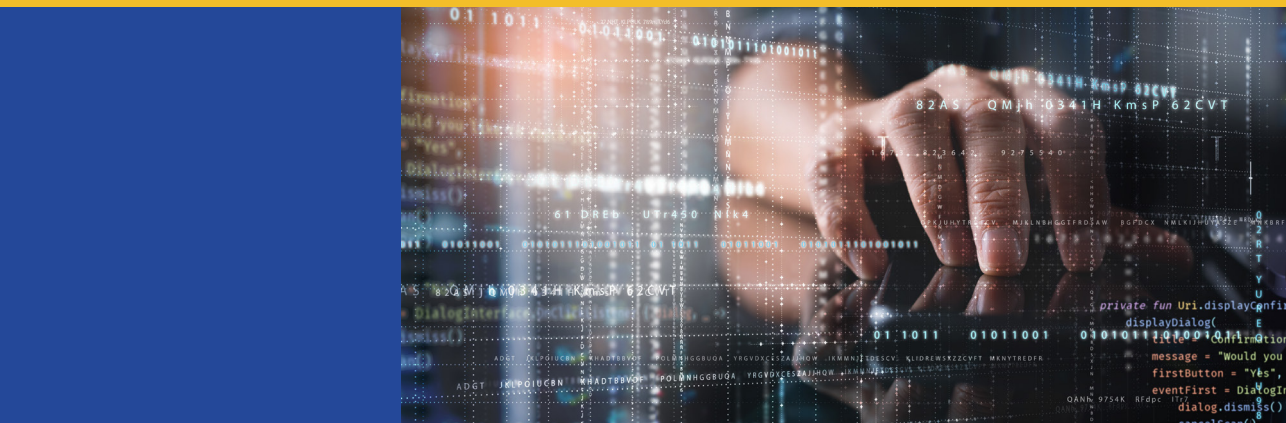




KISTAMÄSSAN,
STOCKHOLM
22-23 MAY 2024
BOOTH L34

IT-companies from Ukraine at Stockholm Tech Show



A partnership to support the IT-sector in Ukraine

Open Trade Gate Sweden partners with Entrepreneurship and Export Promotion Office of Ukraine to support the booming IT-sector of the country. We bring to Sweden carefully selected experienced and innovative companies that match the need of competence in the Swedish market.

The companies have long experience of delivering projects and innovative solutions to partners in other European countries and USA.

These are the companies you will meet at Stockholm Tech Show.

What challenges can CIGen help Swedish companies to solve?

CIGen helps companies in modernising legacy systems, reducing IT costs through cloud migration, enhancing scalability with cloud-based solutions, and unlocking data insights with analytics services to boost efficiency and innovation.

What is CIGen most proud of?

We pride ourselves on transforming clients into long-term partners, playing a crucial role in their technology innovation journeys, and supporting strategic initiatives at various development stages.

Contact: Oksana Netak

Position: CBO

E-mail: oksana@cigen.me

Contact: Maryan Savka

Position: CEO

E-mail: maryan@cigen.me

Web: <https://cigen.xyz>



What challenges can Gart Solutions help Swedish companies to solve?

Gart Solutions supports startups and SMBs by building scalable, secure products for quicker market entry, bridging connections with enterprises, and enhancing software services with DevOps and cloud expertise. We offer consulting, cloud computing optimisation, DevOps services, IT infrastructure management, and cybersecurity integration.

What is Gart Solutions most proud of?

We're proud of enhancing digital maturity and process effectiveness, earning a 5.0 Clutch rating, saving significant costs, and maintaining operations during a full-scale war.

Contact: Fedir Kompaniiets

Position: CEO

E-mail: fkomp@gartsolutions.com

Contact: Nataliia Trubnikova

Position: Business Development Manager

E-mail: ntrub@gartsolutions.com

Web: <https://gartsolutions.com/>



What challenges can Geniusee help Swedish companies to solve?

We help Swedish companies stay competitive with AI development and integration, create custom cloud-native software, upgrade existing systems for enhanced security and performance, automate workflows, and provide strategic tech consulting.

What is Geniusee most proud of?

We take pride in our operational excellence, ISO certifications and AWS Certified Partner status. Our commitment to professionalism translates into tangible outcomes for clients, such as: Performance boost of over 50% for their platforms, expansion into new markets in tier-I countries, securing additional rounds of funding over 2 million dollars.

Contact: Taras Tymoshchuk

Position: CEO

E-mail: t.tymoshchuk@geniusee.com

Contact: Oksana Konoval

Position: Business Development Manager

E-mail: o.konoval@geniusee.com

Web: <https://geniusee.com/>



What challenges can InDevLab help Swedish companies to solve?

We help companies reduce costs for IT support and development, enhance data security and simplify IT management. We support modernising IT- infrastructure, scale AI projects, and improve fault tolerance, boosting overall technological efficiency and security preparedness.

What is InDevLab most proud of?

We take pride in our ability to deliver high-quality, individually tailored IT solutions that enable our clients to make significant strides in digital transformation, reduce expenses, and enhance the security of their information systems.

Contact: Dmytro Hanzhelo

Position: CEO

E-mail: d.hanzhelo@indevlab.com

Contact: Maria Prokhorov

Position: Business Development Manager

E-mail: m.prokhorov@indevlab.com

Web: <https://indevlab.com>



What challenges can Integrity Vision help Swedish companies to solve?

Our company helps businesses with IT outsourcing and recruiting top tech talent. With our extensive experience, we enhance efficiency and financial security through business process automation. We protect and grow capital.

What is Integrity Vision most proud of?

We take great pride in helping clients grow and compete in their market by providing strategic solutions, fostering important connections and building long-term trust. Our participation in the Stockholm Tech Show 2023 and 2024 is a way to show commitment for the Swedish market.

Contact: Inna Soloviova

Position: CEO

E-mail: is@integrity.com.ua

Contact: Mariia Bulvinska

Position: Business Development Manager

E-mail: m.bulvinska@integrity.com.ua

Web: <https://integrity-vision.com/>



What challenges can Partnerway help Swedish companies to solve?

We help companies to reduce significant overspending on SaaS products by improving license tracking and utilisation, potentially saving around \$1M annually by optimising software expenses. Partnerway is the official provider of Google, Asana, Zendesk, AWS, and other SaaS products.

What is your company most proud of?

We are proud of creating Spendbase, a free product that saves customers an average of 39% on SaaS costs, with over 1000 exclusive deals and a 99% customer retention rate.

Contact: Andrii Aleksieienko

Position: CEO

E-mail: andrew@partner-way.com

Contact: Sofiia Shcherbeniuk

Position: Business Development Manager

E-mail: sofia.shcherbenyuk@partner-way.com

Web: <https://www.partner-way.com/>



What challenges can SoloWay Technologies help Swedish companies to solve?

Soloway Technologies delivers cutting-edge, tailor-made software development solutions that help Swedish companies digitize operations, enhance customer engagement and improve efficiency with AI. We tackle challenges like data protection and sustainability, ensuring secure and compliant technology practices.

What is SoloWay Technologies most proud of?

We are proud to provide stable, high-quality services to our clients from the EU, USA, and UK despite wartime conditions. We take also pride in our commitment to innovation, as well as our ability to push boundaries and to deliver innovative, client-centered software solutions that significantly enhance client business success and digital transformation.

Contact: Vitaliy Rodymiuk

Position: CEO

E-mail: vr@soloway.tech

Contact: Galyna Ganchar

Position: Business development manager

E-mail: g.ganchar@soloway.tech

Web: <https://soloway.tech/>



What challenges can Stfalcon LLC help Swedish companies to solve?

With 14 years of expertise, we help companies by developing software, filling talent gaps, enhancing security and compliance, modernising legacy systems, automating processes, and optimising development costs.

What is Stfalcon LLC most proud of?

We are proud of developing Air Alarm, a product that helps save lives and which reached over 25 million downloads. We are also taking pride in being a technical partner in 325+ projects across various industries worldwide.

Contact: Stepan Tanasiychuk

Position: CEO

E-mail: stepan.tanasiychuk@stfalcon.com

Contact: Yuliia Kondratiuk

Position: Business Development Manager

E-mail: yuliia.kondratiuk@stfalcon.com

Web: <https://stfalcon.com/>



What challenges can uTRIGG help Swedish companies to solve?

Our emotion AI innovation helps marketing specialists boost conversion by 30%. It improves retention by analysing and responding to customer emotions in real-time. It is ideal for B2B and B2C sectors focused on personalised, emotion-driven strategies.

What is uTRIGG most proud of?

We're proud of our partnerships with major companies like Credit Agricole and Jacobs, our geographical expansion, and the success of our emotion AI product, uTrigg, which enhances website conversion across multiple countries. Since 2020 we gained happy customers in, among others, Belgium, Sweden, Netherlands, France, United Kingdom and Poland.

Contact: Victoria Gerukh
Position: CEO
E-mail: victoryutrigger@gmail.com
Web: <https://utrigger.com>



What challenges can WE/AR Studio help Swedish companies to solve?

We help companies overcome XR expertise gaps and development limitations, enhance VR training engagement, reduce costs, increase safety, and improve real-world practice and feedback. Additionally, we address AR catalogue challenges like low engagement, high sample costs, visualisation issues, conversion hesitations, and brand differentiation.

What is WE/AR Studio most proud of?

We pride ourselves on our exclusive 100% XR expertise, delivering over 150 AR/VR projects, serving Fortune 100 clients, and partnering with tech giants like Cisco, Intel, and Qualcomm.

Contact: Daria Fedko

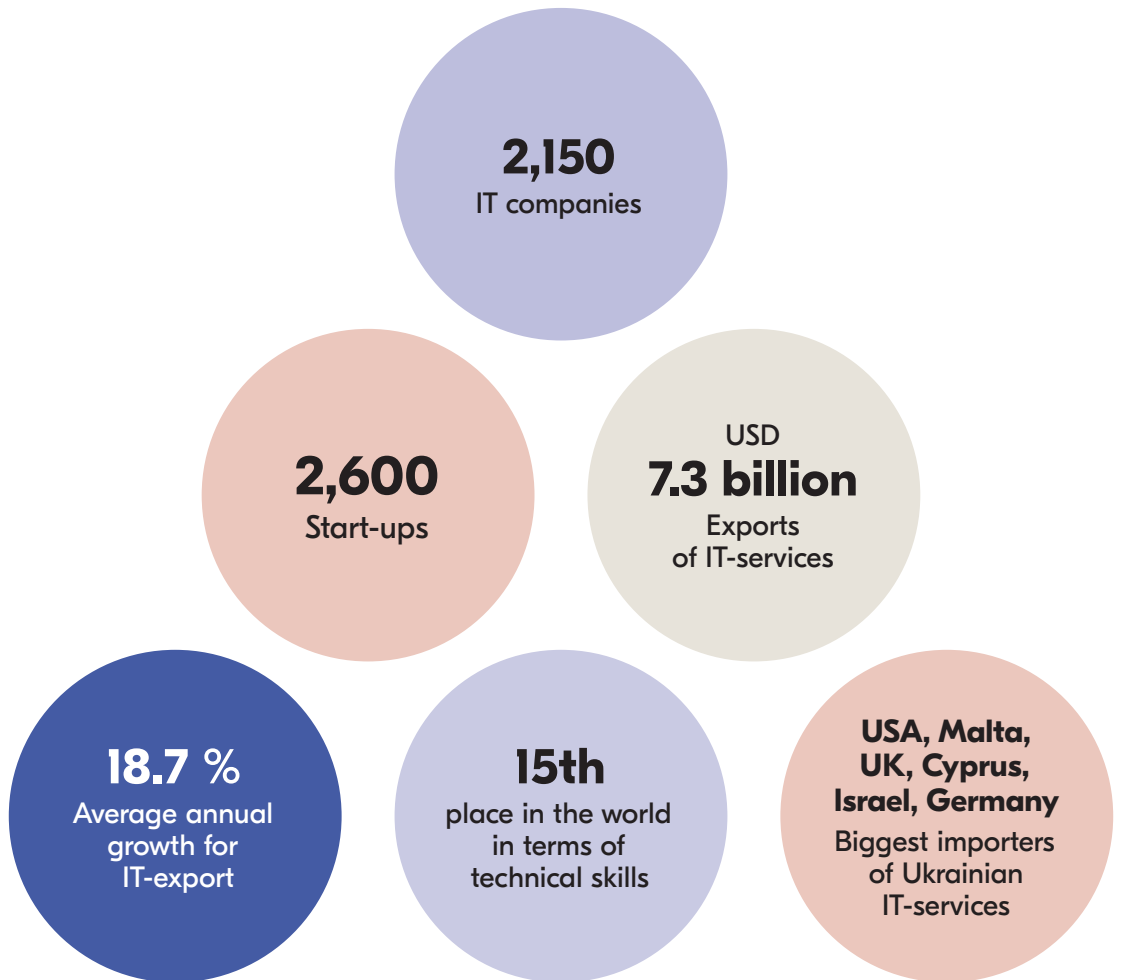
Position: CEO

E-mail: ceo@wear-studio.com

Web: <https://wear-studio.com/>



IT-sector of Ukraine



Source: Digital Tiger, the power of Ukrainian IT 2023

Open Trade Gate Sweden



Open Trade Gate Sweden (OTGS) is a part of the National Board of Trade Sweden. OTGS facilitates trade from selected developing countries to Sweden and the EU. OTGS partners with business support organisations in developing countries to offer training, coaching, study visits and participation at trade fairs and other business events.

OTGS' current projects are in food, textile and IT-sector and focus on Ukraine, Moldova, Georgia, Armenia and a limited number of countries in Africa.

Open Trade Gate Sweden

E-mail: OTGS@kommerskollegium.se

Contact: Anamaria Deliu

E-mail: anamaria.deliu@kommerskollegium.se

Phone: +46 (0)8 690 48 00

Export and Entrepreneurship Office



Entrepreneurship and Export Promotion Office (EEPO) is a state institution whose activities aim at contributing to the development and support of small and medium enterprises, and the promotion of export of goods, works and services of Ukrainian producers. EEPO supports foreign companies to find reliable business partners in Ukraine.



EEPO together with the Ministry of Digital Transformation of Ukraine is implementing a national project for the entrepreneurship and exports development Diia.Business.

